

ONEflight International offers a 5-hour introductory Light Jet card priced at \$15,000

The Englewood, Colorado-based jet card membership program offers guaranteed one-way hourly prices on more than 50 aircraft types from the King Air to a Gulfstream G650

One drawback of many jet cards is you choose a category of the private jet, typically Light Jet, Midsize Jet, SuperMid and Heavy Jet and while many programs allow you to upgrade or downgrade your category, the provider can give you any aircraft in that category that fits its sourcing criteria. Fleet operators and fractional jet card programs, as well as a few broker programs, allow you to select aircraft types, however, ONEflight enables its customers to choose from over 50 aircraft types, each with its own hourly rate. Even better, you can choose whichever aircraft type you want for every trip.

To get the attention of jet card buyers in a market crowded with more than 40 providers and over 250 programs, ONEflight is offering a limited time 5-hour jet card priced at \$15,000 and valid for one roundtrip on a Light Jet to any Continental U.S. destination. The offer is all-in and includes full catering, car service and there are no extra fees. If there is a catch, it's that the card is limited to a single trip so you will want to plan a trip that's at least two hours each way to maximize value. In other words, your four-hour total flying time roundtrip would equate to an hourly rate of \$3,750.

We actually learned about ONEflight from a Private Jet Card Comparisons subscriber and we have now been able to add their regular programs to our comparison spreadsheets. Once we received the detailed information we reached back out and asked Dr. Samuel Jampolis, chairman and CEO of American Outcomes Management LP if he was still using ONEflight, and he quickly responded, "Still flying them. They are very attentive and punctual."

The programs work a bit differently than anything else we've seen. You pay an initiation fee of \$15,000 and annual dues of \$2,500. You then buy into one of three programs – 25 hours at \$50,000, 50 hours at \$95,000 or 100 hours at \$165,000. You then choose the type of aircraft you want ranging from a King Air at \$1,829 per hour to \$13,291 per hour for a Gulfstream G650. ONEflight is a charter broker and all aircraft have to be from an operator that is at least IS-BAO Stage 2 and Wyvern Wingman or ARGUS Gold. If you bought 100 hours, you would add \$1,650 (\$165,000 divided by 100 hours), the hourly rate of the aircraft you selected plus 7.5% Federal Excise Tax (FET). There's also the standard 12 minutes of taxi time per segment and de-icing is extra plus surcharges at high-density airports. Full rates by aircraft and terms are available to paid subscribers of Private Jet Card Comparisons. Lead-time for reservations is 10 hours. The \$15,000 trial card has a 14-day lead-time.

If you are somebody who wants to choose a specific aircraft, ONEflight is worth a look. The two elements we don't like is your deposit is nonrefundable and there is no escrow account option. We think those are two significant shortcomings. That said being able to select from so specific aircraft types and change with every flight makes ONEflight's jet card membership an interesting approach.

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